

**University Archives and Records Center
University of Pennsylvania**

**Wharton School
Office of the Dean Records, 1913 - 1981**

UPB 5.4

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Wharton School Data Presented for Consideration of the Commission on Institutions of Higher Education, Middle States Association of Colleges and Secondary Schools, 1954 July 15 (Confidential, Copy #16) (Copies #22, 29, 32-36 destroyed)

Semi-Annual Report of the Commission on Institutions of Higher Education to the Chief Executive Officers of Member Institutions, 1954 May

Carnegie Institute of Technology Evaluation Report (Higher Education), 1953 Nov. 8-12

University of Pennsylvania Report to the Mid States Association of Colleges and Secondary Schools (section D), copy #6 (unnumbered copy destroyed)

Wharton School Educational Survey (confidential), 1958 April

University of Pennsylvania Proceedings Conference Less Government in Labor-Management Relations an Achievable Goal? 1953 April 10

Second Conference on Labor Arbitration, Penn Labor Relations Council, 1950 Nov. 17, proceedings

Conference on Labor Arbitration, 1948 Nov. 12, proceedings

Conference on Industry-wide Collective Bargaining, 1948 May 14, proceedings

Interindustry studies, 1954 Feb. 23

University of Pennsylvania Studies of Population Redistribution and Economic Growth, 1953 Apr. 15, Vol. I, II, III

Interindustry Research Project, World War II period, 1953

Changes and Stability in the Labor Market (confidential), review draft, 1953 April

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Annual Convention Mid States Association, 1954, proceedings

Statutes of the Corporation, University of Pennsylvania, 1952 Jan. 21

Germantown Crier, 1953 May, Vol. 5

Financial Reports

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Second Conference on Labor Arbitration, 1950 Nov. 17, Proceedings

Report of Evaluation, University of Pennsylvania, Mid States Association
of Colleges and Secondary Schools, 1952 Nov.

University of Pennsylvania Report, Section D., 1952 Nov. (Mid States
Association of Colleges and Secondary Schools)

Industrial Relations Counselors, 1940 (File)

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Industrial Relations Counselors, 1940 (File)

Statement by Joseph H. Willits, 1936 May 25

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Brochure materials with notes

Daily Report for Executives, copy #83, Washington Daily Reporter
System, 1944 Apr. 21

Wage and Salary Administrative Report of Proceedings of Conference,
1944 April 19

Daily Report for Executives, Washington Daily Reporter System, Special
Supplement, 1944 Nov. 17

Student Questionnaire, University

Faculty Questionnaire, University

University Report of the Committee to Study Instructional Rating, 1949

The Pennsylvania Gazette, 1952 Oct.

The Struggle for Human Freedom is not Finished (McGill University),
1948 April 2

University CED Committee file

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 - Toward Greater Understanding in Business and Government, 1940
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 - University intramural correspondence – Committee on Examinations
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- Fortune Magazine
- MBA – Young President’ s Organization
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Rockefeller Foundation Annual Report, 1956

Annual Report, 1958-1959

Foreign Policy Research Institute

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 Colonialism from the Anthropologists Point of View

 National Union of Students, 1945-1956

Faculty Committee on Selection of a Dean, 1954, 1957

Committee on Educational Policy and Planning, Report

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- Summary and review, Bonds and stocks, 1941
- Wharton budget, correspondence and information, 1930-1940
- Wharton Budgets, 1918-1929
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- Wharton School approved budgets, 1930-1950
- War Contract re-negotiation and termination, 1943 Nov. 23
- Bulletin—Higher Education and National Affairs, Vol. VIII, 1959 June 26,
 Nov. 24
- Faculty minutes, 1959
- Academic salaries, 1953-1954
- Student and faculty data, 1958
- National Bureau of Economic Research, Inc., Accountant' s report, 1959
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- Office and Records Procedures (Stores Course)
- History of Lippincott Library
- Organization and activities of Registrar and Department of Student
- Personnel by T. A. Budd, 1933 (4 copies)
- University of Pennsylvania at Valley Forge
- Survey and plan to promote financial support
- Report of Sub-Committee on Educational Aspects
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H. Y. Hu

Chessman A. Herrick

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Albert S. Bolies (2 copies)

C. Chen

Fred Chow

Roland P. Falkner

Clippings of the 10th anniversary of the Wharton School

Wharton School, 1919-1933 (3 copies) – E. R. Johnson

Wharton School departments – Early history and development

First report of Lippincott Library, 1927-1928

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Printed matter of Bicentennial Committee

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- Budget comparisons, 1952-1954
- Dietrich Hall inventory, 1953
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- Symposium on Consumer Credit and Consumer Spending, 1957 Feb. 14
- Wharton School First Fifty Years, 1881-1931 (4 books)
- Wharton Assembly addresses, 1936
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President and Vice President

Vice President for Coordinated Planning

Vice Provost

Provost

Registrar

Sec.

Vice President for Development and Public Relations

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Baccalaureate Council

Curriculum Committee

New curriculum

Committee of Deans

Committee of Education

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Vice Provost

Provost

President and Vice President

Registrar

Secretary

Vice President for Development and Public Relations

Admissions Committee for Applied Economics

Baccalaureate Council

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Vice Provost

Provost

President and Vice President

Vice President for Coordinated Planning

Secretary

Vice President for Development and Public Relations

Curriculum Committee

New Curriculum

Committee of Deans

Development Office

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 - University Guards
 - General Alumni Society
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Management Science Center

Charles E. Merrill Trust

Middle Atlantic Association of Colleges of Business Administration

Mutual funds study

Public Finance Center, proposed

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- Retirement plan (faculty)
- Council of the Baccalaureate Faculties
- Faculty Meetings representatives
- Faculty
- Finance suggestions
- Promotions, 1961
- Leaves of absence, 1961
- Provost
- University Committee on Academic Appointment and Promotions
-
- Box 63 Miscellaneous files
- Samuel Weiss Memorial Fund statements, 1961-1966
- Yardley J. Warner Prize Funds statements, 1964-1966
- Herbert S. Steuer Memorial Fund statements, 1964-1966
- Sperry & Hutchinson Grant statements, 1962-1966
- Shell Fellowship Fund statements, 1964-1966
- Catherine D. Sharpe Fellowship Fund statements, 1964-1966
- Scott Award Fund statements, 1964-1966

**Wharton School. Office of the Dean
UPB 5.4
Inventory**

Box 63 Miscellaneous files (cont.)

Leo S. Rowe Memorial Fund statements, 1961-1966

Ross Adam Averell Prize Fund statements, 1961-1966

Philco Corp. Management Program statements, 1964-1966

National City Bank of Cleveland Scholarship Foundation statements,
1964-1966

William I. Mirkil Real Estate Award Fund statements, 1964-1966

Charles E. Merrill Trust statements, 1965-1966

University Match Foundation Graduate Fellowships statements, 1964-
1966

Loss Prevention Laboratory Fund statements, 1964-1966

William A. Long Memorial Fund correspondence, 1952-1955

International Business Machine Management Science Fellowship
statements, 1964-1966

Haskins and Sells Foundation Fellowship statements, 1963-1966

Leonard Felixfuld Fund statements, 1964-1966

J. F. Finnegan Memorial Fund statements, 1964-1966

F. H. Ecker Chair of Life Insurance statements, 1964-1966

Eastman Kodak Fellowship in Business statements, 1960-1966

Data Process Study for Ins. Statistical Agency statements, 1964-
1966

Howard Crawley Memorial Lecture Fund statements, 1964-1966

J. P. Bursk Memorial Prize Fund statements, 1963-1966

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Box 63 Miscellaneous files

Bennett Philo S. Prize Fund statements, 1964-1966

Alumni Annual Giving Ben Franklin statements, 1964-1966

FPO 24904 5 6, Dr. E. G. Keith statements, 1964-1965

AAG BFA Wharton Graduate Division statements, 1964-1966

Wharton School Conference account statements, 1964-1966

Family Finance Chair in Consumer Credit statements, 1964-1966

Corporate Bond Study statements, 1964-1966

Information on Conferences held in Wharton School

Wharton curriculum implementation correspondence

Faculty Research Advisory Committee, correspondence

City of Philadelphia correspondence

University matters Dean Winn correspondence

Dean Winn' s personal correspondence

Summary of term teaching records, 1961-1962

Budget expenses, 1961-1965

Semi- Annual report of the Institute of Public and Business Administration, 1958

Box 64 General correspondence, 1965-1966, A – Z

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Box 65 General Files, 1965-1966

- Registrar
- Secretary
- Almanac – New Faces
- Alumni Society – General
- Alumni Society – Wharton
- American College of Life Underwriters
- Buildings and grounds
- Calendar and Chronicle
- The College
- College and Faculty Meetings
- Coming events
- Committee of Deans
- Computer Center
- New curriculum
- Dean’ s List
- Development Office
- Fellowships
- Fraternities
- Institute for Cooperative Research Projects
- International Business MBA Program

**Wharton School. Office of the Dean
UPB 5.4
Inventory**

Box 65 General Files, 1965-1966 (cont.)

- Lippincott Library
- Memorandums
- Dean of Men
- Middle Atlantic Association of Colleges of Business Administration
- National Science
- News Bureau
- Personnel Office
- Placement Service
- President' s Staff Conference
- Projects, research and grants
- Room assignments
- Space, buildings
- United Fund
- Visitors
- Dean of Women
- Business Manager
- President and Vice President
- Financial Vice President and Treasurer
- Provost and Vice Provost
- Labor Relations Council

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- Box 65 General Files, 1965-1966 (cont.)

 Urban Observatory
- Box 66 Monthly Statements (current expenses), 1965 July to 1966 June

 Dean' s Fund, 1964 July to 1964 December
- Budget summaries, individual funds
- AAF-BFA Wharton Graduate Division
- Wharton School Conference account
- Wharton School Faculty and Development Fund
- Executive Conference
- Corporate Bond Study
- Aldon Rug Mills
- Alumni Annual Giving Ben Franklin
- Wharton Allen Fund
- Bennett Philo S. Prize
- J. P. Bursk Memorial Prize Fund
- Howard Crawley Memorial Lecture
- Data Processes Study for Insurance Statistical agencies
- Eastman Kodak Fellowship
- F. H. Ecker Chair of life
- J. F. Finnegan Memorial Fund

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Box 66 Budget summaries, individual funds (cont.)

Family Finance Chair in Consumer Credit

Leonard Felisfuld Fund

William D. Gordon Award Fund

Graduate A & S Special Fellowship Fund

G P & M L Harnwell Professorship Fund

Julius Grodinsky Memorial Fund

Haskins & Sells Foundation Fund

Hollis Research Fund

Industrial Relation Fellowship

International Business Machine Management

Loss Prevention Laboratory Fund

University Match Foundation Graduate Fellowship

Charles R. Merrill Trust

William S. Mirkil Trust

Walter B. Murphy Fund

National City Bank of Cleveland

Philco Corporation Management Program

Ross Adam Averell Prize Fund

Rowe Leo S. Memorial Prize Fund

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UPB 5.4
Inventory**

Box 66 Budget summaries, individual funds (cont.)

Scott Award Fund

Schilling, William T., Fund

Shanbaum Prize Fund

Catherine D. Sharpe Fellowship Fund

Shell Fellowship Fund

Sperry Hutchinson Study on Retail Competition

D. H. Silberberg Fund

Steur Herbert S. Memorial Fund

Yardly J. Warner Prize Fund

Samuel Weiss Memorial Fund

Investment Bankers Association, 1964-1965

Box 67 General Correspondence, 1965-1966, A – Z

Accounting

Business Law

Economics

Evening School

Graduate Group in Business and Applied Economics

Fels institute of Local and State Government

Finance

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- Box 67 General Correspondence, 1965-1966, A – Z (cont.)
- Industry
 - Huebner Foundation
 - Insurance
 - Management Science Center
 - Management Science Center, Advanced Budget Meeting, Oct. 25
 - Management Science Center, Advisory Board meeting, Jan. 27
 - Marketing Department – marketing science
 - Political Science – Foreign Policy Research Institute
 - Regional Science
 - Sociology
 - Statistics and Operations Research
 - Transportation
 - Dean of Admissions
 - Graduate Division, Wharton
 - Undergraduate Division, Wharton
- Box 68 General files
- Investment Banking Conference, 1955-1956
 - Executive Conference, 1950-1954
 - Institute of Investment Banking, 1957-1962

**Wharton School. Office of the Dean
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Box 68

General files (cont.)

General Electric Simplification Conference

Labor Relations Conference, 1953-1961

Marketing and the Computer

Consumer Goods Testing, 1953

National Association of Manufacturers Marketing Clinic

Commodity Conference

Workshop of Family Finance

Life Insurance Forum, 1951

Association of American Geographers

Industrial Real Estate Conference

Clothing Conference, 1950 Oct.

Second Labor Arbitration Conference, 1950

Accounting Forum

Electronic Horizon for the Insurance World

Executive Conference, 1955

Business Executive Research Group CED

National Tire and Retreaders Association Dealer

RCA Study, 1950

Sun Oil Study 1950

Training Course for Navy Comptrollers, 1953-1954

**Wharton School. Office of the Dean
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Inventory**

Box 69

General files (cont.)

Executive Conference, 1958-1963

Wharton GE Seminar

Temple University Conference

Seaview Conference

Conferences (outside Wharton)

Supplee-Wills-Jones Accounting Student

Sample Programs

Consumer Credit Conference

War Contract Renegotiation & Term

Proposed Seminar U.S. Naval Air Development and Signal Corps Survey

Quality Control Course Philadelphia, Ordnance Dist.

Philco Corp. Executive Training Program

Pennsylvania Bankers Association Conference

National Association of Wholesalers Executive Management Training
Course

Securities and Exchange Commission Study

Resources for the Future Grant

Rockefeller Foundation Statistics Model of the American Economy
(Dr. Klein)

Carter Foundation

Labor Relations Council, 1954 and 1956

**Wharton School. Office of the Dean
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Inventory**

Box 69 General files (cont.)

- Labor Relations Fund
- Miscellaneous projects
- Proposed Conferences
- Citizenship Clearing House
- Citizenship Clearing House Fund
- International bank for Reconstruction and Development

Box 70 First and Second International Workshop School Business Officials

- Work Simplification Conference, 1956
- Advanced Business Systems Conference
- Bank Operations Clinic
- Department Store Executive Conference
- Conference on Consumption and Saving
- Research Committee
- Research projects
- Research costs
- Research Fund, 1952-1955
- Corporate Bond study (Value of the Call Privilege)
- Consumer Panel Study
- Yale and Towne Research Project, 1953
- Migration and Mental Disease Research Project

**Wharton School. Office of the Dean
UPB 5.4
Inventory**

- Box 70 General files (cont.)
- 1907 Foundation grant in Transportation Department
 - Penjerdel Project
 - Security of Pension Benefits Fund
 - Pension Research Council, 1951-1958, 1959-1962, 1960-1961
 - Population Redistribution
- Box 71
- Executive Conference, 1958-1961
 - Wharton School General Fund, 1951-1954, 1960-1961
 - Investment Banking Conference, 1958-1961
 - NAW Financial bills, etc., 1961-1963
 - Travel expenses, 1959-1961
 - Yale and Towne Research Fund, 1953-1954
 - Wharton student activities, 1956-1957
 - Marketing study, 1953
 - National Association of Wholesalers, 1959-1960
 - Wharton News Fund, 1954-1955
 - Advanced Business Systems Conference, 1958-1959
 - Business Executives Research Group Fund, 1956-1960
 - Life Insurance Association of America, 1958-1960
 - Industrial Relations Conference, 1951
 - American Association of Collegiate Schools of Business, 1956-1958

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Box 71

General files (cont.)

Wharton Equipment Fund, 1953-1955

Department of Finance, 1952-1956

Anniversary program 1956-1958

Recent releases, Econometric Forecasting Unit, 1965 Feb. 16

Data processing study, 1958-1960

Industrial Research Unit, 1953-1961

Ford Grant Graduate Program in General Economics

Consumer Expenditures Study – Ford Foundation (Dr. Friend)

Ford Grant program in Economic Development and Administration

Ford Grant Measurement of Delinquency

Accounting Department

Policy on re-use of alcoholic beverages

Archives

Wharton School art collection

Catalogues

Curriculum changes

Committee on Faculty Affairs

Office Projects research and grants

Research

Economics Department

**Wharton School. Office of the Dean
UPB 5.4
Inventory**

Box 71 General files (cont.)

- Needs of Department
- Davis Institute
- The Dyer Institute
- Fees, tuition, general
- Allied chemical
- Automated Retailers of America
- Frank G. Binswanger, Inc. Fellowship
- Fellowships in Demography
- Proposed 5th Year in Accounting fund

Box 72 Lucy Stone League Scholarships

- Employers Mutual Liability Insurance Company Fellowship
- Geography and Industry Faculty Research Fellowship
- Glickman Corporation Real Estate Fellowship
- Registrar
- MSC
- Miscellaneous
- Manual of Policies and Procedures
- Lecture Note Fund, 1951-1966
- Industry Department

**Wharton School. Office of the Dean
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Box 72

General files (cont.)

L. Klein Wharton Model

C. A. Kulp Portrait and Library

International Study of Values in Politics (P. Jacob)

Honorary degree

Freshman lectures

Heymann Fund

Gladys Palmer Trust

Fels Institute

Systems and Procedures Association Fellowship

Samuel Weiss Memorial Award

Catherine D. Sharp Fellowship Fund

Zinman Foundation Scholarship

Eastman Kodak Fellowship

Arthur Young and Company Fellowship on Accounting

United States Steel Foundation Fellowship

Scottish College of Commerce, Graduate School

Standard Oil Foundation, Inc.

Harold V. Smith Scholarship Fund

National Defense Graduate Fellowships

Business law and miscellaneous

**Wharton School. Office of the Dean
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Box 72 General files (cont.)

- Subversive organizations
- Student personnel report of Director, 1931 May
- Chiple, Charles Engle, Scholarship Fund
- Crown, Zellerbach, Scholarship
- Knitted Outerwear Foundation Prize
- Section sizes
- Wilson, G. Lloyd, Scholarship Award
- Securities Research Unit, 1950-1958
- Social Security
- Student-Faculty Evaluation Questionnaire
- Sociology Department
- Statistics Department
- Lecture note, 1951-1954
- Wharton School organization
- Insurance Department
- Industry Department
- Finance Department

Box 73 Miscellaneous

- ILSG
- Regional Science Department

**Wharton School. Office of the Dean
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Box 73 General files (cont.)

- Sociology Department
- Political Science Department
- Marketing Department
- Economics Department
- Department Chairman
- Women student, Wharton School and AAUW membership
- Building space
- Wharton building and miscellaneous
- Alarms
- Audio-visual equipment
- Air-conditioning and fans, Dietrich Hall
- Dietrich Hall
- Undergraduate Division, 1955
- Term teaching records
- Tuition exchange

Box 74 Gold Medal Award Dinner

- Willits Survey
- Karachi Project
- Survey – Wharton Social Sciences
- Educational Survey, Wharton School

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Inventory**

- Box 74 General files (cont.)
- Role of research in Wharton
 - Educational Survey of the University of Pennsylvania
 - Money and banking personnel
 - Conferences, 1955
 - Geographical studies, Northeast of the United States (Dr. Klimm)
 - Kanazawa Affiliation and Nagasaki University
 - Karachi University
- Box 75 Life Magazine (Friend)
- Strawbridge and Clothier Research Project
 - Miscellaneous
 - Falk Foundation Fellowship Program
 - Leonard Felix Fuld Fund
 - Knitted Outerwear Productivity Impr. Prog.
 - G. M. Losh Award
 - G. M. Leob Award for Business and Financial Reporting
 - Comptroller
 - Dean of Men
 - Faculty personnel department
 - Office Manager

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Box 75 General files (cont.)

- President
- Vice Provost
- Purchasing Department
- Secretary' s office
- Treasurer' s office
- Administrative offices
- Vice President for Student Affairs
- Statistics Department
- Transportation Department
- B & G
- Fund correspondence, 1948
- Subscriptions and dues
- Placement service
- Personnel Office
- News Bureau
- New curriculum
- National Science Foundation
- Middle Atlantic Association of Colleges of Business Administration
- Memorandums
- Lippincott Library

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Inventory**

Box 75	General files (cont.)
	Furniture and equipment
	Fulbright Commission
	Department of Commerce, 1951
	Computer Center
	Committee of Deans
Box 76	The College
	California Management Review
	Applications, student
	Alumni Society General
	Dean of Admissions
	Provost and Vice Provost
	President and Vice President
	Financial Vice President and Treasurer
	Undergraduate Division, Wharton
	Graduate Division, Wharton
	Transportation
	Statistics
	Sociology
	Regional Science

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Box 76 General files (cont.)

 Political Science and Foreign Policy Research institute

 Advisory Board, Management Science Center

 Management Science Center

 G – Z (Marion’ s files)

 Huebner Foundation

 Insurance

 Labor Relations Council

 Industry

 Finance

 Fels Institute

 Evening School – Harrisburg Area Center Administrative Committee

 Graduate Group in Business and Applied Economics

 Economics

 Business law

Box 77 Accounting

 A – Z

 A – G (Marion’ s files)

 TF, ASSTS, etc., 1966-1967

 TF, ASSTS, etc., 1965 July 1 to 1966 June 30

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Box 78	General files (cont.)
	A4, 1965-1966
	A4, 1966-1967
	A – U, 1966 (Marion' s files)
Box 79	A – Z
	Accounting
	Business Law
	Leonard Davis Institute
	Economics
	Evening School
	Fels Institute
	Finance
	Industry
	Labor Relations Council
	Insurance
	Huebner Foundation
	Management Science
	Management Science Center Advisory Board
	Marketing and Market Science Institute
	Political Science
	Regional Science

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Box 79	General files (cont.)
	Sociology
	Statistics
	Transportation
	Graduate Division – News Officer
	Alumni Relations
	Graduate Division
	Graduate admissions
	Undergraduate Division
Box 80	Provost and Vice Provost
	Registrar
	Secretary
	President and Vice President
	Admissions, Dean of
	Alumni Society, General
	The College
	Committee of Deans
	Computer Center
	Wharton Computer Center (D. Ashler)
	Conferences

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Box 80 General files (cont.)

- New curriculum
- Lippincott Library
- News Bureau

Box 81 Delaware Valley Council on Economic Education, 1963-1970

- Follow Up, fiscal year 1969-1970 (beginning July 1, 1969)
- Fund raising
- Contributors #1
- Contributors #2
- Miscellaneous correspondence, 1963-1966
- Contributions received, 1968-1969
- No contributions, 1968-1969
- Contributors file #1 and #2, current
- Past contributors file
- Miscellaneous correspondence, 1969
- Miscellaneous correspondence, 1967-1968
- Working file
- Contributor' s file #3, current
- Financial statements

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Box 81 Computer Center, 1947-1964

Box 82 General University Correspondence, 1968-1969

Accounting, 1968-1969

Russell Ackoff

Business law, 1968-1969

Davis Institute, 1968-1969

Evening School (Harrisburg Center)

Economics

Fels Institute

Finance

Industry

Industry and Industrial Research Unit and Labor Relations Council

Insurance

Huebner Foundation

Management Science Center

U. S. Government, 1968-1969

Marketing Department

Political Science (FPRI)

Regional Science

Sociology (Population studies)

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Box 82 General University Correspondence, 1968-1969 (cont.)

Alumni Society

American College of Life Underwriters

Applications, student

Book Awards

Buildings and grounds

Calendar and Chronicle

College

Statistics

Transportation

Graduate Division

Admissions

Alumni Relations

News Officer

Community Medicine

Computer Center

Provost and Vice Provost

New curriculum

Fraternities

News Bureau

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Inventory**

Box 83 General University Correspondence, 1968-1970

Admissions, Dean of

Alumni Society, General

American College of Life Underwriters

Book Awards

Buildings and grounds

Community Medicine Department

Community – Wharton Education Program

Computer Center

Wharton Computer Center (D. Ashler)

New curriculum

EFA Klein, Lawrence

Graduate School of Education

Law School

Lippincott Library

Middle Atlantic Association of Colleges of Business Administration

Placement service

ROTC Committee

Room assignments

School of Social Work

Steering Committee

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Box 83 General University Correspondence, 1968-1970 (cont.)

Student applications

Summer School

Trustees

Undergraduate Division, Wharton

University Day and Oct. 15 Date

University Council, 1968-1969

University Council, 1969-1970

Urban universities and their communities

West Philadelphia Corporation

Box 84 General University Correspondence, 1969-1970

College, the

Committee of Deans

Graduate Division

Admissions

Alumni Relations

News Officer

Foreign Policy Research Institute

Political Science and Foreign Policy Research Institute

Regional Science

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Box 84 General University Correspondence, 1969-1970 (cont.)

Sociology

Statistics

Transportation

Graduate Division, Wharton

Statistics, 1968 spring WJW

Statistics, 1961-1967

Statistics, 1967 fall WJW

Industrial Research Unit (H. R. N.)

Insurance

Heubner Foundation

Management Department, Marketing Science

Russell Ackoff

Marketing

Box 85 General University Correspondence

A – Z

Accounting

Business Law

Economics

Leonard Davis Institute – Health Economics

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- Box 85 General University Correspondence (cont.)
- Evening School (Harrisburg Area Center Administrative Committee)
- Fels Institute of Local and State Government
- Fels Institute
- Finance
- Industry
- Dean' s Correspondence, 1971 and earlier
- Box 86 A – H
- Box 87 I – R
- Box 88 S – Z
- Box 89 Administrative files
- Wharton Undergraduate Curriculum Committee files (new curriculum)
(transferred from Dr. T. F. Schutte to Dr. R. C. Clelland to Dean' s Office)
- Administrative Files, 1970-1971
- Box 90 A – G
- Box 91 L – Z
- Administrative files, 1973-1974
- Box 92 A – Com
- Box 93 Com - Eng

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Administrative files, 1973-1974 (cont.)

Box 94 Eve - Mem

Box 95 Mem - XYZ

Administrative files, 1974-1975

Box 96 Abacus

 Academic deans

 Accounting

 Advisors (Board of)

 Alumni Association

 AFNA

 Alumni Advisory Board (Graduate)

 AIESEC

 Anniversary, 100th

 Annual giving

 Annual Report

 Appointment procedure

 ATT

 A

 BA- BD

 BE – BH

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Box 96 Administrative files, 1974-1975 (cont.)

Belgium

BI – BQ

BOOBST Proposal

BR – BT

Budget Administration

Business Week

Butcher, Howard, Professorship

Buildings and grounds

Business law

Business practice service

BU – BZ

CA – CG

Chairmen and administrators

CH – CQ

Computational services

Computing

Continuing Education

Box 97 Curriculum Committee, Graduate

Leonard Davis Institute

Daily Pennsylvania

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Inventory**

Box 97 Administrative files, 1974-1975 (cont.)

- Dean' s contacts
- Dean' s Fund
- Department budgets
- Dietrich Hall renewal
- Development
- DA – DZ
- Eastern Airlines
- East – West Center, University of Hawaii
- Economics
- EFA
- EDUCOM
- Emery Report
- Energy crisis
- Energy management and power (DCC and ECS)
- England
- E
- Entrepreneurial Center
- Equal opportunity
- Ernst and Ernst Foundation

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Box 97 Administrative files, 1974-1975 (cont.)

- Edw
- Faculty evaluations
- Facilities, Wharton
- Faculty Meeting
- Faculty salaries
- Faculty Senate
- Faculty, Undergraduate Adm.
- Fels Institute
- Finance
- Financial aid
- Financial support
- Five-year program
- F – Fk
- Fo
- Foundation Information Center
- France
- France /ESSEC
- Franklin, B., Associates
- Franklin Capital Investments

Box 98 Fulbright – Hayes program

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Box 98 Administrative files, 1974-1975 (cont.)

- French Villa
- Fl – Fz
- GAO
- Germany
- Ga – Gk
- Goldman-Sachs and Company
- Gold Medal Day
- Gl – Gz
- Graduate admissions
- Graduate Division
- Graduate Division, PREM. Tuition
- Grievance Procedure (non-academic)
- Griffin Agency
- Gr – Gz
- Health Care Administration
- HEW Site visit team
- Ha – Hz
- Industrial Research Unit
- Information systems alumni

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Box 98 Administrative files, 1974-1975 (cont.)

- Information systems option
- Insurance
- International – Wharton in Europe
- International Labor Office
- International Utilities
- Jo
- J
- K
- Lu
- Leasco
- Lindback Award
- London Graduate School of Business Studies
- J. F. L. itinerary, Europe trip
- L
- Luncheon with the Dean
- Management
- Management Club
- Management of Higher Education
- M
- MBSC

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Box 98 Administrative files, 1974-1975 (cont.)
 MPA Search Committee

Box 99 Management systems and sciences
 Marketing
 MARAIS (South Africa)
 MBA budget
 MBA/MPA
 McGill report
 McNeil Building
 Mc
 Md – Mz
 Meetings, general minutes
 Mih
 Miller, Jack and Sylvia, Foundation
 Mor
 Moses/Hamilton papers
 Multinational enterprise
 N. S. F.
 Near East Center
 News release

Box 99 Administrative files, 1974-1975 (cont.)

Ni

Nol

Not-for-profit

N

Office space

On-line decisions Inc.

Operations management

O

P

Peace Science Unit

Personnel (faculty recruiting)

Kidder Peabody Foundation

Personnel

 A – 1 hiring procedure

 Applications

 Committee, Personnel

 Department, Personnel

 Faculty promotion policies

 Faculty promotions

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Box 99 Administrative files, 1974-1975
 Personnel (cont.)

 St

 Openings

 Philadelphia Men' s Clothing Contractors Association

 Philadelphia Convention and Tourist Bureau

 Phillips, Almarin

 Ph.D. potential faculty

 Ph.D. programs

 Placement

 Office of Planning and Design

 Policy Committee

 Political Science

 Potential faculty (Gerwin)

 Plans and priorities

 Proposals

 Prizes and awards

 Provost Staff Conference

 Public Health Service grant

 Public policy

 Public relations

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Box 99 Administrative files, 1974-1975 (cont.)

 Public Policy Fellowship

 Pi – Pz

Box 100 Quarterly (Wharton)

 Regional Science

 Regional Studies (South Asia)

 Research grants

 Research Administration

 R

 Rog

 ROTC appointments

 Salary survey

 SBA

 Scandinavia

 Scha

 Schu

 Scripps-Howard Foundation

 Securities Industries Association

 Sa – Sh

 Security transactions (trustees)

**Wharton School. Office of the Dean
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Box 100 Administrative files, 1974-1975 (cont.)

- Shell Company Foundation
- Sha
- Singer Company Foundation
- Sinkler (Wharton)
- Sloan School of Management (MIT)
- Sloan (Wharton) freshman seminar program
- SNPA
- Sociology
- Soviet delegation
- Stanford University, early retirement
- Stanford University
- Statistics and operations research
- Steering Committee (Arts and Sciences)
- Student affairs budget (Wharton Graduate)
- Student recruiting (Undergraduate)
- Tax conference
- Telephone
- Tiffany Lectures
- Tiffany and Company

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Box 100 Administrative files, 1974-1975 (cont.)

 Treasury

 Trimester

 T

 Undergraduate Curriculum Committee

 Undergraduate Dean' s Committee

 Undergraduate Division

 Uni-Coll Corporation

 United Nations

 United States Government

 University Council

 University Development Commission

 Vance Hall

 Vance Hall, contributions, memorials, etc.

Box 101 Vestaur Securities, Inc.

 U – V

 Washington

 W

 WEFA/Boeing

 Wharton Computational

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Box 101 Administrative files, 1974-1975 (cont.)

Wharton Duplicating

Wharton Graduate Alumni Affairs

Wharton Graduate Class of 1973

Wharton structure and organization

Wharton memos

Wharton women

Whittlesey file contacts

We

Yellow submarine

X – Z

Box 102 Administrative files, 1973-1974

A

DCC notes – Wharton graduate alumni

Alumni (University) – important executive positions

Ar

AUB – American University of Beirut

Arts

Ba

Bi

**Wharton School. Office of the Dean
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Box 102 Administrative files, 1973-1974 (cont.)

 Busch Center

 Agreement on Budget, DCC letter, 1973 Aug. 1

 Budget

 Business law

 Coopers & Lybrand

 Ca

 Celanese Foundation

 Chairman' s meeting

 Colgate – Marketing Fellowship

 Computing

 Continuing Education Center

 Ch – Co

 Graduate Curriculum Center

 CWEP – Community Wharton Education Program

 Cr – Cz

 Daily Pennsylvania

 Leonard Davis Institute

 Deans Fund

 Decision Sciences Unit

 Dietrich Hall renewal

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Box 102 Administrative files, 1973-1974 (cont.)

 Development

 Di – Dz

 Economics

 Econometric Forecasting Unit

 EDUCOM

 EIRE

 EEC

 Executive Education Program

 Entrepreneurial Center

 European Association

 Executive MBA Development Program

 E

 Faculty of Arts and Sciences

 Faculty extra compensation

 Student Investment Fund

 Fels Center of Government

 Finance Department

 Fa – Fh

Box 103 France

**Wharton School. Office of the Dean
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Box 103 Administrative files, 1973-1974 (cont.)

France, Compeigne

France, ESSEC

Fulbright – Hayes Program

Fl – Fy

GAO – General Accounting Office

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General Electric Foundation

General Motors, proposed seminar

Gosplan – U.S. and U.S.S.R. Working Group

Goldman Sachs and Company

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Graduate Admissions

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GPCDC – Greater Philadelphia Community Development Corporation

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JFL – BA 935, Spring 1974

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Department of Labor – Program for training specialist in Manpower fields

Marketing

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- Priorities – Wharton School, 1973-1974
- Provost Staff Conference
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Box 104 Proposals, July through June [1973-1974]

- Wharton Quarterly

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- Squibb Company
- State of the Wharton School, 1973 Oct. 16
- Steb
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- Student Investment Fund (Ness)
- Tiffany Lecture Series
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- Undergraduate Dean' s Committee
- Uni-Coll
- United Nations
- University Development Commission
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 Wharton computational services

 Wharton duplicating

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 WSP – Wharton Information Systems Program

 Wh – Wn

 Arthur Young Professorship of Accounting

 Zumwalt, Admiral E. R. (Chief of Naval Operation)

 X – Z

Box 106 Academic Freedom

 Alumni

 Annual Report

 ATT

 Budget (Wharton)

 Administrative files, 1974-1975

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 Business Law

 Center for Research on Media and Children

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- CWEP
- Daily Pennsylvanian
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- Executive MBA Program
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- Gold Medal recipients, 1950-1971
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- School of Public and Urban Policy
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- State of the Wharton School – Almanac, 1975 Feb. 11
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AACSB – Salary schedules (1950s)

Academic Planning Committee, 1972 Feb. 22

Accounting – Graduate program, 1963 April 23

Advisory Committee on Faculty Personnel, 1966 and 1967

Aldon Rug Mills

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Business Week article “Budget Cutters Worry Business Schools,”
1970 Dec. 26

Class size/course offerings, 1968

Course unit requirements (MBA)

Crawley Memorial Lecture files

CWEP (origin, 1969 Jan. 26)

Leonard Davis Institute, 1968

Dow Chemical Co. re Napalm

Evening School, proposal for degree program, 1972

Faculty Meeting Minutes, 1969 November

Faculty Meeting Agenda, 1970 March

Financial Research Center, proposal for establishment

Finance Companies (loans for GSBs)

Five-Year Plan (R. C. Clelland, 1972)

Foreign and Domestic, re Cambodia and Kent State, 1970 May 7

Friend, Irwin, re studies, monographs, book, 1970 May

Graduate admissions statistics, 1968

Graduate Curriculum Committee, minutes, incomplete, 1972, 1973

Graduate Curriculum Committee, revised MBA program, 1964

Graduate Division enrollments and admissions, 1967 Sept.

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Graduate, MBA Association, 1969 Feb.

Ha

Health Care Administration (MBA, 1970, 1971)

Honor System, New, --Provost Office, 1965

International Business (changed name from “Foreign Commerce”)

Loman, Harry James Testimonial Luncheon, 1966 July 27

Mantua Project, 1969

MBA Thesis requirements, 1960 Dec.

MGA, 1969

MGA program, 1971

Notes, Wharton, 1965 Jan. – Dec.

Personnel actions re promotions, reappointments, 1962 November

Premium tuition, 1971 June

President Martin Meyerson (fund raising DH 1971)

Prizes and awards, 1950-1959

Provost – re Chairmen, Faculty appointments, Loyalty Act, Academic Integrity, Class size, from 1960s to the early 1970s

Public relations, Letter from C. Reeves, Mutual of New York, 1956
April 11

Quantitative methods and remedial math course – [Graduate]
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Quarterly (Progress Report on Wharton Quarterly, 1968 June 12

Regan, Donald T., letter from W. Winn to V. P. re appointment of
Regan to Board of Trustees

Regulations re transfer credits, grading system and general
probation, 1962 Nov. 2

ROTC programs

Seventy-fifth anniversary, 1956

Social Science II

Structure and Organization Committee, Emery Report, 1971

Student evaluation of faculty, 1971 Nov.

Superior Students Program, 1963 Apr. 24

Trustees Survey, 1953

Undergraduate Curriculum Committee, 1960-1963 not complete;
1973 [- Schutte]

Undergraduate Education for Business, 1959 Nov. 16, Proposal for
reorganizing Wharton School Program

Undergraduate Enrollment Figures (1955)

Vance Hall, 1969-1971

Board of Visitors, Wharton, 1971-1972

Wharton School reorganization, Mott Report, 1969

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Academic Planning Commission

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Annual Giving

Annual Report (Wharton 1974-1975)

Arts

Bicentennial

Budget – reallocations (Almanac, 1972 Dec. 5)

Busch Center

Business law

Business practice service

Campaign for the 80s

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Case Statement for Wharton

CEAS (appointments of D. C. Carroll and P. M. McFate)

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 Common Experience Committee (McDonough, Chairman)

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 CORE

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 Departments and units: planning documents (originals), staffing plans,
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 Dietrich Hall/Space

 Engineering (Systems Sciences Search Committee)

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 Faculty personnel (departments and units, 1973-1976)

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 Finance Department

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 - President's 5-year Report (Wharton)
 - Provost (Letters and Loyalty Act)
 - Public Policy Fellowship program
 - Publications (Faculty 1975 and correspondence)
 - SPUP – 1974-1975
 - SPUP – proposal to form school
 - Social systems sciences
 - Tiffany (copyright on Uneasy Coalition)
 - Undergraduate: admissions enrollment report and Advisory Board
 - UMIS re faculty evaluation form
 - Vance Hall – Phase II
 - Joseph Wharton Award Dinner, 1976 March 23, honoring Reginald Jones of General Electric Company
 - We
- Box 110 Dean's correspondence, 1976-1980
- Affirmative Action plan, University of Pennsylvania, revised 1979 Dec.
 - Account, Wharton

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Report from Wharton School, *Academic Freedom and Responsibility*,
1974 June

Accounting Department

Accounting recruiting/Nicholas Dopuch

Admissions (Report of the Provost' s Task Force on the Study of
Admissions, 1977 April 18)

AIESEC

Almanac – Karen Gaines – letter from R. Clelland dated 1976 Dec. 23

Alumni Advisory Board

Wharton Graduate *Alumni Affairs*

Alumni Association (Wharton Gradaute)

Annual Report

American Philosophical Association 1976 (NEH proposal)

Proposal for *American Standard* – working outline, 1978 Jan. 3

Wharton Annual Report, 1976

Annual Reports, 1940-1944, 1953-1970 (except 1961-1962)

Assistant Dean for External Affairs, resumes and letters of response,
1978 June

Wharton Applied Research Center

U.S. Army Computer Systems Command, Joint Institute for Computer
Science

ARA Services, Inc.

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 Dec. 18

 Bicentennial

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 Booz, Allen and Hamilton, Wharton-Energy Regulation: Trends and
 Implications, 1976 Oct. 21

 Breimholt-Mobil

 Budget

 Business Roundtable Symposium, Harvard University, 1977 May

 Howard Butcher III

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 Campaign Prospect Review Committee

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 - Centennial
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 - Center for the Study of Organizational Innovation
 - Center for the Study of Organizational Innovation, letters, 1977 Jan.
 - COSI – responses to letter of 1977 Jan. 13
- Box 112 Center for the Study of Organizational Innovation
- Chaired professorships
 - Chairmen of Administrators Meeting
 - Chairmen – memoranda
 - Change* – “The Carter Report on Leading Schools of Education, Law and Business,” 1977 Feb.
 - Chinese visit, 1979 April 23
 - Chinese Economy and American Business Seminar, C. Wofford
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 - General C
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Directors Conference, proposal, 1978 Jan. 3

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Emergency Procedures Guide

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Episcopal Community Services/ Wharton Meeting, 1976 Dec. 1

“Ethics in Business” letter to Frank T. Carey, IBM, 1977 Nov. 7

European Professors tour of the USA-IBM, 1978 April 14

Types of Final Evaluation used in Wharton School courses, 1976 Spring

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Extramural activity for compensation, 1980

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American Profession Practice Association, Hugh P. Curley, Assistant
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Faculty Evaluation

Faculty Manning Tables, 1976-1979

Faculty Member' s Annual Report for Extramural Activity for
Compensation, 1977

Faculty – Personnel

External Compensation (Faculty Members Annual Report), 1977

Outside faculty to Wharton

Adjunct appointments to the faculty of Wharton, 1979 April

Adjunct appoints, memo to faculty, 1979 May 29

Faculty appointment and promotions (Survey of voting procedures), 1974

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 - Faculty (emeritus professors), 1977
 - Faculty extramural activity for compensation, 1979
 - Faculty Members Annual Report of extramural activity for compensation, 1978
 - Faculty prospects
 - Faculty staffing plans, 1979-1980, Letter to J. O. Freedman, Associate Provost
 - Requests for new faculty, 1977-1978
 - Faculty, 1979
 - Faculty Centennial Committee
 - Faculty Senate
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- Box 115 Federal Trade Commission
- Fiat
 - Finance Department
 - Search Committee/City of Philadelphia for Director of Finance, 1977
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 - Council for Financial Aid to Education, Inc.
 - Financial Executives Research Foundation, 1978 Oct.
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Harris, L

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Harvard Business School *Bulletin*, memos

Harvard: A Real-Life Case Study, New York Times, 1979 May 6

H.E.F.R.I.

Heller Institute

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Holt, H. N. (Dinsmore of Hay Associates)

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IBM manual

IBM Post-Doctoral Fellowships – Research in International Business Studies

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 - Italy – Fiat Group
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 - JW Executive Chair Program
 - Keech, Everett, visit, 1977 Jan. 25
 - Korn/Ferry International (Executive Search), 1979 June
 - Kraft, John, (National Science Foundation), visit, 1978 May
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 - Kuwait Fund Chair proposal
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- Box 118 Labor Department – Request for proposals
- U.S. Labor Party
 - Ralph Lauder Institute of Management and Technology
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Lawrence Mayer tenure review, 1980

McGill Committee on adjunct professors

Marketing Department

Center for Research on Marketing Strategy

Management Structures for Higher Education Proposal

Management Society of Wharton Graduate Development

Annual Report on Management Improvement, 1976

Box 119 Management and Behavioral Science Center

Middle Atlantic Association of Colleges of Business Administration

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- Parents' Weekend, 1977 Nov.
- Wharton Partnership, 1968-1972
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 - Personnel Department
 - Ph.D. programs in the Wharton School
 - Philadelphia Partnership
 - Al Phillips/DCC: appointment of Dr. Leon Moes to 1907 Chair in Transportation, 1973 April
 - Research papers, 1976 fall releases
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 - F. Sheldon Hackney, President – Today -- 1981 Feb. 1
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 - Public Safety Policy: Guidelines and Procedures
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 - D. C. Carroll' s presentation/Trustees, 1976
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- 1907 Foundation fund
 - Pitzer College – President Robert H. Atwell
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Memo, 1978 Aug., Physical Plant

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Andrew Postlewaite, Public Management Unit

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General Q

“Limited Knowledge and Insurance Protection: Implications for
...Hazard Policy”

RANN

Center for the Rational Use of Science and Technology

Realty Advisory Association (S. Hurt)

Rehabilitation Administration of HEW – 1977 project

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Rosner proposal – health professions of the University of Pennsylvania

The Rockefeller Foundation

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Faculty salaries in 14 business schools, 1979 Dec.

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Senate Committee on Students, 1978-1979

SPUP – Search Committee

Spelman/Wharton Dual Degree Program proposal

Social Systems Sciences Department

Box 123 Wharton research

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Wall Street Journal, 1979

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 - Report on Board of Consultants, 1958
 - Wharton Econometric Forecasting Associates
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 - Wharton Magazine
 - Wharton Quarterly
 - Wharton Sinkler Estate
 - Wharton Women
 - WNET – the Money Show
 - J. Willits – obituary
 - White House Fellows
 - Winkelvoss Associates
 - Women in the Workforce Conference
 - Womenpull
 - Profile of a woman officer – Heidrich and Struggles, Inc.
 - General X
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